



CITY OF DURHAM | NORTH CAROLINA

**Date:** September 27, 2012

**To:** Thomas J. Bonfield, City Manager

**Through:** Wanda S. Page, Deputy City Manager

**From:** David Boyd, Finance Director  
Lynette McRae, Purchasing Supervisor

**Subject:** Bid Report – September 2012

**Recommendation**

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of September 2012.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. **Bid:** Contract Extension - Term Contract for Pipe Patch Repair Kits

**Purpose of Bid:** To provide Water & Sewer Maintenance Repair with pipe and joint sealing kits.

**Comments:**

Opened: July 28, 2011

Bidders:	Ultratech Water Resources, Inc. Shelby, NC	* \$107,160.00
	FN at Ballston Spa, LLC Rochester, NY	\$116,060.00
	Buchanan Sales, LLC Kennesaw, GA	\$124,150.00

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	3		# Black Males	0	0%
Total # Females	1	33%	# White Males	2	67%
Total # Males	2	67%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	33%
			# Other Females	0	0%

2. **Bid:** **Grit Collector Chain Sprockets and Parts**

Purpose of Bid: To provide Water Management/Facility Maintenance with grit collector drive chain sprockets and parts.

Comments:

Opened: August 23, 2012

Bidders:	Holland Industrial	* \$33,610.52
	Henderson, NC	
	PMC, Inc.	\$40,884.00
	Townsend, MD	
	Hagemeyer, Inc.	\$45,290.00
	Raleigh, NC	

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	34		# Black Males	1	3%
Total # Females	4	12%	# White Males	29	85%
Total # Males	30	88%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	4	12%
			# Other Females	0	0%

3. **Bid:** **Utility Terrain Vehicles**

Purpose of Bid: To provide the Police Department with UTV patrol vehicles.

Comments: 3 @ \$10,704.10/each

Opened: August 22, 2012

Bidders:	Quality Mower & Saw Equipment, Inc.	* \$32,112.30
	Durham, NC	
	Brewer Cycles, Inc.	\$34,416.48
	Henderson, NC	

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	9		# Black Males	0	0%
Total # Females	1	11%	# White Males	8	89%
Total # Males	8	89%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	11%
			# Other Females	0	0%

4. **Bid: Water Meters with Registers**

Purpose of Bid: To provide Water & Sewer Operations with replacement 5/8 x 1/2" water meter with registers.

Comments: 432 @ \$180.00/each

Opened: August 30, 2012

Bidders:	HD Supply Waterworks, Inc.	* \$77,760.00
	Morrisville, NC	
	TLW Services, Inc.	\$86,940.00
	Burlington, NC	
	Neptune Technology Group	\$88,560.00
	Tallassee, AL	

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

5. **Bid:** **Water Meter Antennas**

Purpose of Bid: To provide Water & Sewer Operations with replacement water meter antennas for the new radio meter reading system.

Comments: 400 @ \$28.00/each

Opened: August 30, 2012

Bidders:	HD Supply Waterworks, Inc.	* \$11,200.00
	Morrisville, NC	
	TLW Services, Inc.	\$14,160.00
	Burlington, NC	
	Neptune Technology Group	\$16,000.00
	Tallassee, AL	

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

6. **Bid:** **Yaskawa VFD Motor and Parts**

Purpose of Bid: To provide Water Management Pump Station with a Yaskawa Variable Frequency Drive Motor and Parts.

Comments:

Opened: August 29, 2012

Bidders: Triad Automation, Inc. \* \$22,566.46  
Brown Summit, NC  
Cross Company \$24,572.59  
Belmont, NC

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	16		# Black Males	0	0%
Total # Females	5	31%	# White Males	11	69%
Total # Males	11	69%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	5	31%
			# Other Females	0	0%

7. **Bid:** **Emergency Respirator and Ventilator Equipment**

Purpose of Bid: To provide the Fire Department with emergency respirator and ventilator equipment.

Comments:

Opened: September 4, 2012

Bidders: TSI, Inc. \* \$11,310.00  
Minneapolis, MN  
A.J. Abrams Co., Inc. \$11,460.00  
Westport, CT

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	404		# Black Males	5	1%
Total # Females	139	34%	# White Males	217	54%
Total # Males	265	66%	# Other Males	43	11%
			# Black Females	0	0%
			# White Females	108	27%
			# Other Females	31	7%

8. **Bid:** **Thermoplastic Paint Street Marking Symbols**

Purpose of Bid: To provide the Transportation/Sign Shop with street marking symbols (turn arrows, stop lines, etc.).

Comments: Pricing from NC DOT Contract #201001170

Opened: September 4, 2012

Bidders: Flint Trading, Inc. \* \$13,071.35  
Thomasville, NC

\*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	151		# Black Males	19	12%
Total # Females	34	23%	# White Males	80	53%
Total # Males	117	77%	# Other Males	18	12%
			# Black Females	2	2%
			# White Females	24	16%
			# Other Females	8	5%

9. **Bid:** **Durham Convention Center Fountain Repairs**

Purpose of Bid: To repair the lower side fountain and pipe leaks at the Durham Convention Center.

Comments: General Services handled this bid. Pipetech was the only bidder solicited as they had previously installed and repaired the upper portion of the fountain.

Opened: September 11, 2012

Bidders: Pipetech, Inc. \* \$17,353.00  
Durham, NC

\*Awarded based on: \_\_\_\_\_ Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	17		# Black Males	1	6%
Total # Females	3	18%	# White Males	7	41%
Total # Males	14	82%	# Other Males	6	35%
			# Black Females	0	0%
			# White Females	3	18%
			# Other Females	0	0%

10. **Bid:** **Technology Solutions Backup and Recovery System – Phase 2**

Purpose of Bid: Implementation of the new backup and recovery system. This system includes network and internet upgrades. NWN is the current network system provider for the City of Durham.

Comments: Price is from State contract No. 240L.

Opened: September 15, 2012

Bidders: NWN Corporation \* \$173,093.10  
Waltham, MA

\*Awarded based on: \_\_\_\_\_ Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	77		# Black Males	20	5%
Total # Females	62	70%	# White Males	40	51%
Total # Males	15	30 %	# Other Males	10	2%
			# Black Females	5	1%
			# White Females	20	13%
			# Other Females	5	1%

**11. Bid: Police Protection Equipment- Bio-Hazard Mask Assembly**

Purpose of Bid: To provide the Police Department with Bio-Hazard Mask protection equipment.

Comments: 37 @ \$447.47/each

Opened: September 16, 2012

Bidders:	Safeware, Inc.	* \$16,556.39
	Richmond, VA	
	Dawson Associates, Inc.	\$17,736.51
	Lawrenceville, GA	
	Lawmen's	\$18,490.67
	Raleigh, NC	

\*Awarded based on: X Low Bid    \_\_\_ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	10		# Black Males	0	0%
Total # Females	5	50%	# White Males	5	50%
Total # Males	5	50 %	# Other Males	0	0%
			# Black Females	1	10%
			# White Females	4	40%
			# Other Females		0%



12. **Bid:** **Laptop Computers and Accessories**

Purpose of Bid: To provide Technology Solutions with new replacement laptop computers and cases for various city departments.

Comments: Pricing from Dell based on NC State Contract #204A  
24 @ \$1,091.75/each

Opened: September 21, 2012

Bidders: Dell Marketing L.P. \* \$26,202.40  
Round Rock, TX

\*Awarded based on:        Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	35,984		# Black Males	1,661	5%
Total # Females	12,124	34%	# White Males	17,239	48%
Total # Males	23,860	66%	# Other Males	4,960	13%
			# Black Females	1,400	4%
			# White Females	8,167	23%
			# Other Females	2,557	7%

13. **Bid:** **Trinity Park Gazebo Re-Roofing Project**

Purpose of Bid: To provide roofing materials to re-roof the gazebo at Trinity Park.

Comments:

Opened: September 24, 2012

Bidders: The Century Slate Company \*\$15,322.00  
Durham, NC  
Gupton Services, Inc. \$19,400.00  
Henderson, NC

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	13		# Black Males	0	0%
Total # Females	1	8%	# White Males	9	69%
Total # Males	12	92 %	# Other Males	3	23%
			# Black Females	0	0%
			# White Females	1	8%
			# Other Females	0	0%

**14. Bid: Traffic Counting Device**

Purpose of Bid: To provide the Transportation Department with an automatic portable method to collect traffic information.

Comments: Miovision is a sole source provider for the Scout Polemount Traffic Counting System.

Opened: September 17, 2012

Bidders: Miovision Technologies \* \$40,508.27  
Kitchener, ON

\*Awarded based on:        Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	74		# Black Males	0	0%
Total # Females	10	14%	# White Males	50	68%
Total # Males	64	86%	# Other Males	14	18%
			# Black Females	0	0%
			# White Females	7	10%
			# Other Females	3	4%

**15. Bid: Water Meters Fittings**

Purpose of Bid: To provide Water & Sewer Operations with replacement 5/8" water meter fittings.

Comments: 200 @ \$157.50/each

Opened: September 25, 2012

Bidders:	HD Supply Waterworks, Inc. Morrisville, NC	* \$31,500.00
	Neptune Technology Group Tallassee, AL	\$35,018.00
	Garcorp, Inc. Durham, NC	\$36,000.00

\*Awarded based on:   X   Low Bid           Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

**16. Bid: Water Meters with Registers**

Purpose of Bid: To provide Water & Sewer Operations with replacement 5/8 x 1/2" water meter with registers.

Comments: 136 @ \$180.00/each

Opened: September 25, 2012

Bidders:	HD Supply Waterworks, Inc. Morrisville, NC	* \$24,480.00
	Garcorp, Inc. Durham, NC	\$27,200.00
	Neptune Technology Group Tallassee, AL	\$27,912.64

\*Awarded based on:   X   Low Bid           Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (\*).